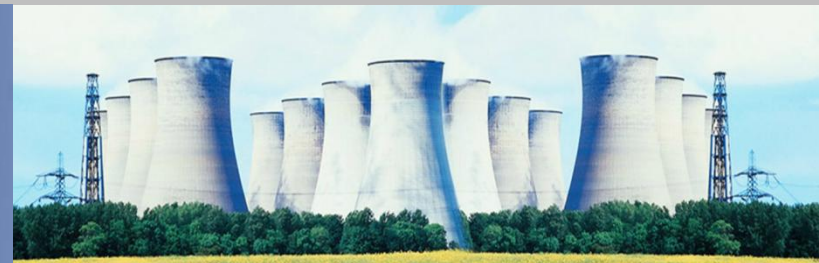


Q3 & 9M FY2013 Results Presentation



Preferred financial partner across energy value chain

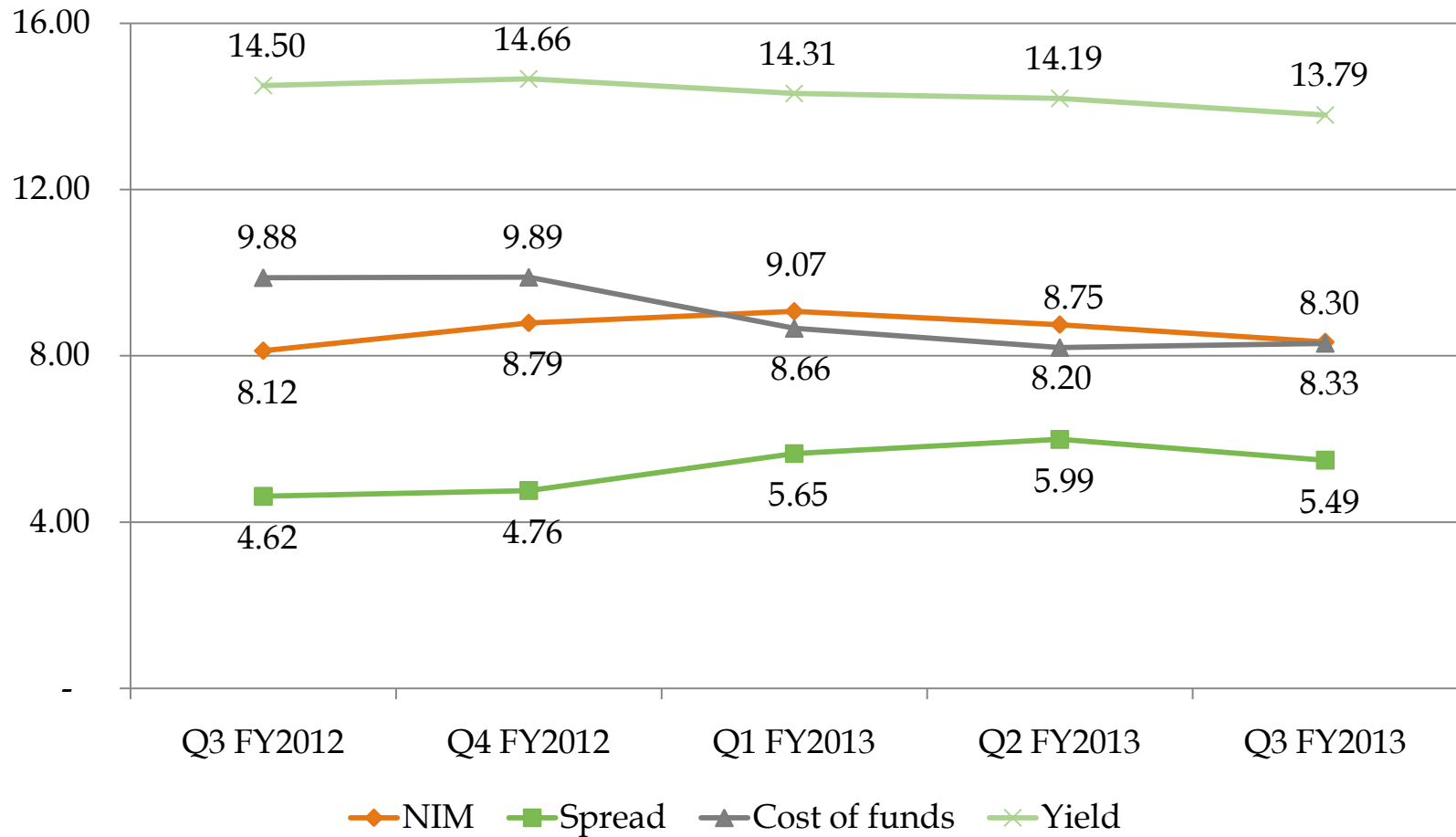


Results Overview

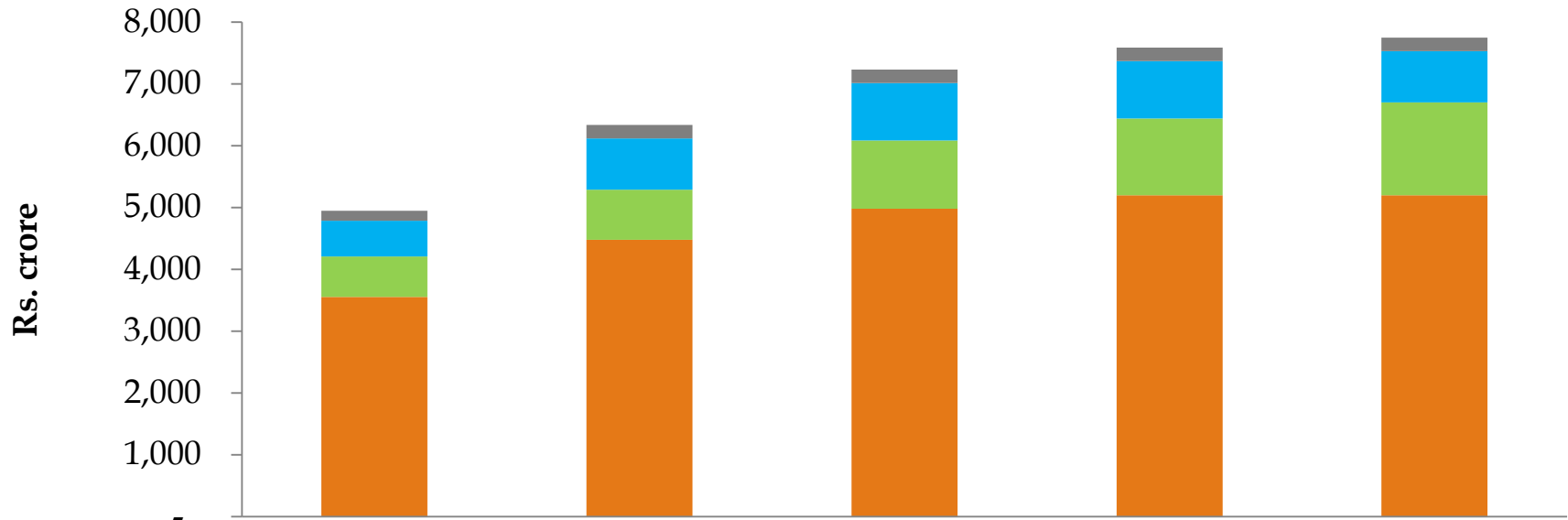
Qtr Ended Dec 31, 2012	Qtr Ended Dec 31, 2011	Shift %	Particulars in Rs. crore	9M Ended Dec 31, 2012	9M Ended Dec 31, 2011	Shift %	Year Ended Mar 31, 2012
76.05	94.07	(19.16)	Total Revenue	209.45	191.14	9.58	307.20
76.05	46.21	64.55	Total Revenue excluding profit on sale of equity investments	209.45	130.41	60.61	179.96
41.38	20.73	99.64	Net Interest Income	112.01	43.56	157.14	68.67
41.77	73.33	(43.03)	Profit before tax	118.34	118.79	(0.38)	201.64
28.23	57.90	(51.24)	Profit after tax	79.93	90.77	(11.95)	154.04
1.07	3.19		Return on Assets	3.04	5.00		7.84
0.50	1.03		Earnings per share	1.42	1.61		2.74

Excluding profit on sale of equity investments, Profit after tax increased 65% and 107% during qtr and 9M ended Dec 31, 2012 respectively compared to corresponding previous periods.

NIMs driven by optimal mix of funds

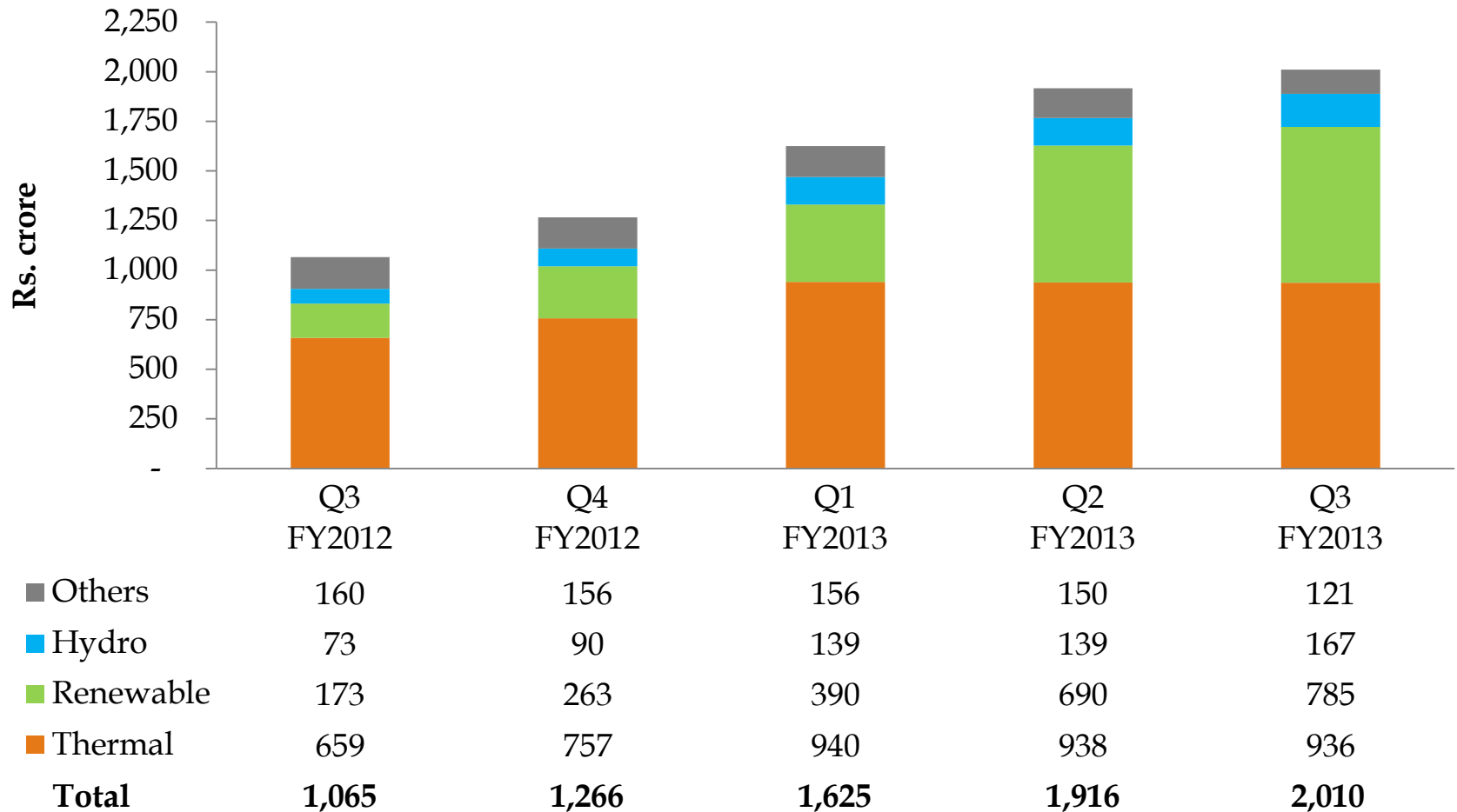


Debt Sanctioned



	Q3 FY2012	Q4 FY2012	Q1 FY2013	Q2 FY2013	Q3 FY2013
Others	160	218	218	218	218
Hydro	579	829	929	929	829
Renewable	655	809	1,106	1,241	1,501
Thermal	3,554	4,479	4,979	5,201	5,201
Total	4,948	6,335	7,232	7,589	7,748

Debt Outstanding



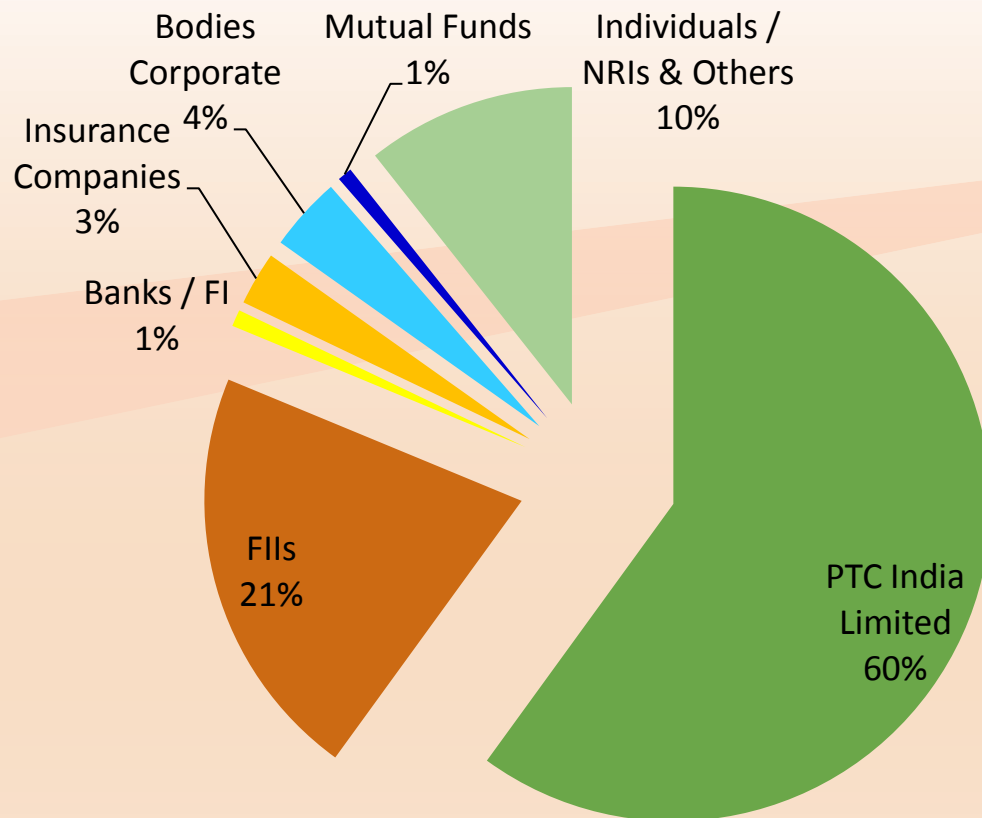
Status of Equity Investments

Project	Capacity (MW)	Outstanding as at Dec 31, 2012 (Rs. crore)	Investment Status - Q3 update
Indian Energy Exchange Limited	N.A.	1.52	<ul style="list-style-type: none"> Operational since June 2008. PFS now holds 5% on fully diluted basis in the Company.
Ind- Barath Energy (Utkal) Limited	700	105.00	<ul style="list-style-type: none"> Project execution is at advanced stage and is expected to be commissioned by July 2013.
Meenakshi Energy Private Limited	1,000	124.68	<ul style="list-style-type: none"> Unit I of Phase I (300MW) project is commissioned and unit II is expected to be commissioned shortly. Phase II (700 MW) project is on track after financial closure and expected to be commissioned by December 2013.
East Coast Energy Private Limited	1,320	133.38	<ul style="list-style-type: none"> Clearance from Expert Appraisal Committee , MoEF received on recent environment issues. Post clearance project is under implementation. Received FIPB approval for swap of shares to the holding company.
R S India Wind Energy Private Limited	99	61.12	<ul style="list-style-type: none"> ₹ 53.94 crores invested in 99.45 MW wind power project. Phase I (41.25 MW) of the project fully commissioned and phase II is under implementation ₹ 7.17 crores invested in WTG manufacturing facility housed in a group company
Total		425.70	

Financial Overview

Particular (Rs. crore)	Q3 FY13	Q3 FY12	% Y-o-Y Variance	9M FY13	9M FY12	% Y-o-Y Variance
Interest Income	68.52	37.00	85.18	181.61	91.09	99.37
Profit on sale of investments	-	47.86	(100.00)	-	60.73	(100.00)
Other Operating Income	7.53	9.15	(17.74)	27.63	38.81	(28.80)
Total Income from operations	76.05	94.01	(19.11)	209.24	190.63	9.76
Interest & Financial charges	27.23	16.67	63.34	70.20	48.91	43.52
Contingent provision against standard assets	0.48	0.19	146.93	3.76	0.97	288.38
Other operating expenses	6.57	3.88	69.07	17.15	22.47	(23.66)
Total Expenses	34.27	20.75	65.19	91.12	72.35	25.94
Profit from operations (before other Income)	41.77	73.27	(42.98)	118.12	118.28	(0.13)
Other Income	-	0.06	-	0.21	0.51	(57.79)
Profit before tax	41.77	73.33	(43.03)	118.34	118.79	(0.38)
Tax expenses (including deferred tax)	13.54	15.43	(12.22)	38.41	28.02	37.09
Net profit for the period	28.23	57.90	(51.24)	79.93	90.77	(11.95)

Shareholding as at December 31, 2012



Top 10 shareholders as at December 31, 2012

Name	% Equity	Name	% Equity
PTC India Limited	60.00	Life Insurance Corporation Of India	2.47
GS Strategic Investments Limited	8.66	Bajaj Allianz Life Insurance Company Limited	2.16
HSBC Bank (Mauritius) Limited A/C GMFA Asia Venture Limited	3.68	Capital International Emerging Markets Fund	1.82
Macquarie India Holdings Limited	3.46	Corporation Bank	0.47
Emerging Markets Growth Fund, Inc.	2.83	DSP Blackrock Micro Cap Fund	0.41

Way Forward

Continue to develop strategic partnerships with international finance institutions to maintain optimal cost of borrowing

Focus on Renewable Power on other emerging segments of Power sector

Consolidate position as preferred financing solutions provider, especially for smaller & medium power projects

Expand fee based services and CER financing

Judiciously grow the debt profile

Offer comprehensive structured financing solutions to private power sector developers

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PFS is an Indian non-banking finance company promoted by PTC India Limited. Company offers an integrated suite of financial services with a focus on infrastructure development, which includes debt (short term and long term) financing and making equity investments in, private sector Indian companies in the entire energy value chain. PFS also provides fee based syndication and other services as well as carbon credit financing against Certified Emissions Reduction (CER). It received the Infrastructure Finance Company (“IFC”) status in FY11.

For more updates and information on the Company, please log on to www.ptcfinancial.com
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